

すし海道 売上・経費・利益・推移表

(2018年7月)

売上	2,500,000	比率	3,000,000	比率	3,500,000	比率	4,000,000	比率	4,500,000	比率	5,000,000	比率
減価償却	150,000	6.0%	150,000	5.0%	150,000	4.3%	150,000	3.8%	150,000	3.3%	150,000	3.0%
店舗賃貸料	150,000	6.0%	150,000	5.0%	150,000	4.3%	150,000	3.8%	150,000	3.3%	150,000	3.0%
ロイヤリティ	50,000	2.0%	50,000	1.7%	50,000	1.4%	50,000	1.3%	50,000	1.1%	50,000	1.0%
顧客管理システムリース料	70,000	2.8%	70,000	2.3%	70,000	2.0%	70,000	1.8%	70,000	1.6%	70,000	1.4%
修理保険費	30,000	1.2%	30,000	1.0%	30,000	0.9%	30,000	0.8%	30,000	0.7%	30,000	0.6%
オーナー人件費	350,000	14.0%	350,000	11.7%	350,000	10.0%	350,000	8.8%	350,000	7.8%	350,000	7.0%
AP人件費	410,000	16.4%	460,000	15.3%	540,000	15.4%	620,000	15.5%	700,000	15.6%	840,000	16.8%
固定費合計	1,210,000	48.4%	1,260,000	42.0%	1,340,000	38.3%	1,420,000	35.5%	1,500,000	33.3%	1,640,000	32.8%
原材料費	1,000,000	40.0%	1,200,000	40.0%	1,400,000	40.0%	1,600,000	40.0%	1,800,000	40.0%	2,000,000	40.0%
宣伝広告費	125,000	5.0%	150,000	5.0%	175,000	5.0%	200,000	5.0%	225,000	5.0%	250,000	5.0%
ガソリン代	50,000	2.0%	55,000	1.8%	55,000	1.6%	65,000	1.6%	70,000	1.6%	75,000	1.5%
消耗品費	15,000	0.6%	15,000	0.5%	15,000	0.4%	15,000	0.4%	15,000	0.3%	15,000	0.3%
ごみ焼却費	10,000	0.4%	10,000	0.3%	10,000	0.3%	10,000	0.3%	10,000	0.2%	10,000	0.2%
電気代	35,000	1.4%	40,000	1.3%	40,000	1.1%	50,000	1.3%	50,000	1.1%	55,000	1.1%
水道代	11,000	0.4%	12,000	0.4%	12,000	0.3%	14,000	0.4%	14,000	0.3%	16,000	0.3%
ガス代	10,000	0.4%	11,000	0.4%	11,000	0.3%	12,000	0.3%	12,000	0.3%	13,000	0.3%
電話代	15,000	0.6%	20,000	0.7%	20,000	0.6%	22,000	0.6%	22,000	0.5%	24,000	0.5%
変動費合計	1,271,000	50.8%	1,513,000	50.4%	1,738,000	49.7%	1,988,000	49.7%	2,218,000	49.3%	2,458,000	49.2%
営業経費計	2,481,000	99.2%	2,773,000	92.4%	3,078,000	87.9%	3,408,000	85.2%	3,718,000	82.6%	4,098,000	82.0%
営業利益	19,000	0.8%	227,000	7.6%	422,000	12.1%	592,000	14.8%	782,000	17.4%	902,000	18.0%

年間売上	30,000,000		36,000,000		42,000,000		48,000,000		54,000,000		60,000,000	
年間経費	29,772,000		33,276,000		36,936,000		40,896,000		44,616,000		49,176,000	
年間オーナー人件費	4,200,000		4,200,000		4,200,000		4,200,000		4,200,000		4,200,000	
年間利益	228,000		2,724,000		5,064,000		7,104,000		9,384,000		10,824,000	

売上	5,500,000	比率	6,000,000	比率	6,500,000	比率	7,000,000	比率	7,500,000	比率	8,000,000	比率
減価償却	150,000	2.7%	150,000	2.5%	150,000	2.3%	150,000	2.1%	150,000	2.0%	150,000	1.9%
店舗賃貸料	150,000	2.7%	150,000	2.5%	150,000	2.3%	150,000	2.1%	150,000	2.0%	150,000	1.9%
ロイヤリティ	50,000	0.9%	50,000	0.8%	50,000	0.8%	50,000	0.7%	50,000	0.7%	50,000	0.6%
顧客管理システムリース料	70,000	1.3%	70,000	1.2%	70,000	1.1%	70,000	1.0%	70,000	0.9%	70,000	0.9%
修理保険費	30,000	0.5%	30,000	0.5%	30,000	0.5%	30,000	0.4%	30,000	0.4%	30,000	0.4%
オーナー人件費	350,000	6.4%	350,000	5.8%	350,000	5.4%	350,000	5.0%	350,000	4.7%	350,000	4.4%
AP人件費	920,000	0.0%	1,000,000	16.7%	1,080,000	16.6%	1,160,000	16.6%	1,220,000	16.3%	1,300,000	16.3%
固定費合計	1,720,000	31.3%	1,800,000	30.0%	1,880,000	28.9%	1,960,000	28.0%	2,020,000	26.9%	2,100,000	26.3%
原材料費	2,200,000	40.0%	2,400,000	40.0%	2,600,000	40.0%	2,800,000	40.0%	3,000,000	40.0%	3,200,000	40.0%
宣伝広告費	275,000	5.0%	300,000	5.0%	325,000	5.0%	350,000	5.0%	375,000	5.0%	400,000	5.0%
ガソリン代	80,000	1.5%	85,000	1.4%	90,000	1.4%	95,000	1.4%	100,000	1.3%	105,000	1.3%
消耗品費	15,000	0.3%	15,000	0.3%	15,000	0.2%	15,000	0.2%	15,000	0.2%	15,000	0.2%
ごみ焼却費	10,000	0.2%	12,000	0.2%	12,000	0.2%	12,000	0.2%	12,000	0.2%	12,000	0.2%
電気代	55,000	1.0%	60,000	1.0%	60,000	0.9%	65,000	0.9%	65,000	0.9%	70,000	0.9%
水道代	16,000	0.3%	18,000	0.3%	18,000	0.3%	20,000	0.3%	20,000	0.3%	22,000	0.3%
ガス代	13,000	0.2%	14,000	0.2%	14,000	0.2%	15,000	0.2%	15,000	0.2%	16,000	0.2%
電話代	24,000	0.4%	25,000	0.4%	25,000	0.4%	26,000	0.4%	26,000	0.3%	27,000	0.3%
変動費合計	2,688,000	48.9%	2,929,000	48.8%	3,159,000	48.6%	3,398,000	48.5%	3,628,000	48.4%	3,867,000	48.3%
営業経費計	4,408,000	80.1%	4,729,000	78.8%	5,039,000	77.5%	5,358,000	76.5%	5,648,000	75.3%	5,967,000	74.6%
営業利益	1,092,000	19.9%	1,271,000	21.2%	1,461,000	22.5%	1,642,000	23.5%	1,852,000	24.7%	2,033,000	25.4%

年間売上	66,000,000		72,000,000		78,000,000		84,000,000		90,000,000		96,000,000	
年間経費	52,896,000		56,748,000		60,468,000		64,296,000		67,776,000		71,604,000	
年間オーナー人件費	4,200,000		4,200,000		4,200,000		4,200,000		4,200,000		4,200,000	
年間利益	13,104,000		15,252,000		17,532,000		19,704,000		22,224,000		24,396,000	

※売上・経費・利益・推移表の家賃・店舗賃貸料は、地域によってシミュレーション金額と違う場合があります。※上記金額は、全て税抜額です。(金額単位:円)